VBikes Technology, LLC

Thursday, January 25, 2018



Victor Bishop, Chair Members of the Bellevue Transportation Commission 450 110th Ave NE P.O. Box 90012 Bellevue, WA 98009-9012

RE: Support for the Bellevue Bike Share Program and Demonstration Bikeways

Dear Chair Bishop and Members of the Transportation Commission:

On behalf of VBikes Technology, I am writing in full support of piloting bike share services in the City of Bellevue in 2018, which will perfectly complement Bellevue's first high-comfort bikeway downtown. VBikes Technology was founded under the mindset that biking should be safe, reliable, affordable, and convenient for everyone. We would like to join this movement led by the Transportation Department in helping to make Bellevue a safe and comfortable place for family and friends to reside, bike, and work. Bike share is not just for cyclists. Bike share can be for you, your partner, children, grandparents, coworkers, and everyone who desires to live in a sustainable city and wishes for a 'greener' tomorrow.

Here at VBikes Technology, everything we do has our rider and partners in mind. We all commute and therefore can sympathize with the frustrations of missing a bus or being fifteen minutes late. Bike share provides that "first and last mile" solution in cities in which we operate, transforming fifteen minute walks into easy five minute bike rides. We have operated successfully in Denton and Dallas, Texas; piloted in Massachusetts; and continuing conversations with multiple municipalities in California, cities near Seattle, and more. In alignment with keeping our customers comfortable and safe, our bikes consist of high quality, durable materials, and our patented locking technology uses Bluetooth for extra consumer security. Our VBikes cost the City of Bellevue ZERO dollars and riders only \$1 per hour.

From our experience in Massachusetts and Texas, bike share is not just a system; bike share is the missing piece to a larger transportation ecosystem. We are thrilled and excited by the work of the Bellevue Transportation Commission and Council in supporting a more interconnected biking network, and we eagerly anticipate joining a future Bellevue bike share program.

Thank you to everyone for your work and leadership. Should you require additional input or have questions about our bike share program, please do not hesitate to reach me. We are always happy to help create a more sustainable city in any way possible.

With kind regards,

Ye Yao

Director of Government Affairs

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